

Curriculum Vitae

DARA M. SZYLIOWICZ

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EDUCATION

Ph.D., University of Illinois, Business Administration (Organizational Behavior), 1998

M.A. University of California, Berkeley, Political Science, 1990

B.A. Barnard College, Columbia University, Political Science, 1988
Institut D'Etudes Politiques; Sorbonne, Universite de Paris IV, 1986-87
Oriental College, Oxford, summer, 1984

ACADEMIC EXPERIENCE

2012 -- present, Associate Professor of Management,
Eberhardt School of Business, University of the Pacific

2006 – 2012, Assistant Professor of Management,
Eberhardt School of Business, University of the Pacific

2005-- 2006, Visiting Assistant Professor of Management,
Daniels College of Business, University of Denver

1997-- 2005, Assistant Professor of Management and International Entrepreneurship,
Rawls College of Business Administration, Texas Tech University

2000 – 2001, Visiting Assistant Professor of International Management,
Stern School of Business, New York University

PUBLICATIONS

Dara Szyliowicz, (2012). "Regime Theory and the Development of the Securities Industry". *Management and Organizational History*. 7:2, 133-156.

Szyliowicz, Dara and Tiffany Galvin (2012). "International Entrepreneurship" in the Edward Elgar *Handbook of Research on International Strategic Management*.

David Cavazos and Szyliowicz, Dara (2011). "How Industry Associations Suppress Threatening Innovation: The Case of the U.S Recording Industry". *Technology Analysis & Strategic Management*, 23:5, 473 – 487.

Szyliowicz, Dara and Tiffany Galvin (2010). "Applying Broader Strokes: Extending Institutional Perspectives and Agendas for International Entrepreneurship Research". *International Business Review* 19: 4, 317-332.

Madsen, Tammy and Dara Szyliowicz (2009). "Industry Transformation." in D. Teece & M. Augier (eds.) *Palgrave Encyclopedia of Strategic Management*.

Szyliowicz, Dara, Kevin Kennedy and Teresa Nelson, (2004) "Shaping of Strategic Behavior: How Macro-environmental Effects Pattern the Country-level Participation of Non-U.S. Firms in U.S. Equity Markets." *Technology Analysis and Strategic Management*. 16:1, 97-114.

Szyliowicz, Dara, Teresa Nelson and Kevin Kennedy (2003), "The Shaping of Strategic Behavior: Global Practices of Listing on The U.S. Nasdaq Stock Exchange." *Competition and Change* 7: 4, 223-240.

Szyliowicz, Dara, Marc Ventresca and M. Tina Dacin (2003). "Political and Institutional Embeddedness: Alliance Dynamics in the Global Exchange Services Industry" in Globalization and Institutions: Redefining the Rules of the Economic Game. (Cheltenham, UK and Northampton, MA: Edgar Elgar, New Horizons in Institutional and Evolutionary Economics) hardcover and pbk.

Nelson, Teresa and Dara Szyliowicz (1998). "The Performance Implications of Using International Equity Markets for Growth" in Frontiers of Entrepreneurship Research, Babson College Center for Entrepreneurial Studies, Babson Park, MA.

Szyliowicz, Dara. "Infrastructure: the Forgotten Component of Industry Formation" ACDIS Occasional Paper, Ford Foundation Series on Global Markets and the Emerging World Society, Spring 1995.

MANUSCRIPTS UNDER REVIEW AND WORKING PAPERS

Galvin, Tiffany and Dara Szyliowicz, "Contested Evolution: An Institutional Re-Interpretation of Changes in the U.S. Health Care Field, 1890-1980". Revise and Resubmit at *Management and Organizational History*.

Szyliowicz, Dara and Tammy Madsen. Waves of Investing: Institutional Dynamics in the Venture Capital Sector. Under review at the *Academy of Management Journal*.

Szyliowicz, Dara and Julio DeCastro. Entrepreneurial Failure? The Factors that Predict Voluntary vs. Involuntary Exit. Under review at the *Journal of Management*.

Szyliowicz, Dara and Evan Schofer. "Deregulation and Liberalization in Historical Perspective: The Global Development of Stock Exchanges, 1790-2004". Prepared for submission to *American Sociological Review*.

Szyliowicz, Dara, "Regimes of Competition: The Organizing of Industrial Activity." Prepared for submission to *Journal of Management Inquiry*.

Nelson, Teresa and Szyliowicz, Dara. "International Entrepreneurship: How U.S. Firms Use Foreign Equity Offerings as High-Growth Management Strategies", Working paper, College of Business, Suffolk University 1998.

CONFERENCE PRESENTATIONS

Szyliowicz, Dara, and Tammy Madsen, "Waves Of Investing: Institutional Dynamics In The Venture Capital Sector". Druid Celebration Conference, Barcelona, Spain, June, 2013.

Szyliowicz, Dara, and Tammy Madsen, "Institutional Dynamics and Investing: Changes in the Venture Capital Sector". Sustainability, Ethics and Entrepreneurship Conference, Denver, CO. April, 2013.

Szyliowicz, Dara, "University Entrepreneurship Training, Innovation and Economic Development". International Political Science Association, Barcelona, Spain. July, 2011.

Szyliowicz, Dara, and Tammy Madsen " Institutional Dynamics and Investing Strategies: Changes in the Venture Capital Sector". Academy of Management, Montreal, Canada. August, 2010

Miles, Jeffery, Stefanie Naumann and Dara Szyliowicz, "A Review of Best Practices in

Sustainable Facilities Management”. Academy of Management, Chicago IL. August, 2009.

Hudson, Bryant, Gerardo Okyhusen, and Dara Szyliowicz, “How Organizations Deal with Contested Environments: The case of Bath Houses”. European Group of Organization Studies, Barcelona, Spain, July 2009.

Szyliowicz, Dara and Tammy Madsen, “Venture Capital and Strategies of Investing” Organization Science Winter Conference, Lake Tahoe, CA, February, 2008.

Szyliowicz, Dara and Dan Wadhvani, “Non-Market Influences, Corporate Form, and the Structure of Innovation: A Comparative-Historical Perspective” Strategic Management Society, San Diego, California, October, 2007.

Szyliowicz, Dara and Dan Wadhvani, “The Effects of Corruption on Entrepreneurial Activity: A Cross-Country Study”. Babson College - Kauffman Foundation Entrepreneurship Research Conference, Madrid, Spain, June, 2007.

Szyliowicz, Dara and Tammy Madsen, “Industry Changes in Venture Capital”. Strategic Management Society, Vienna, Austria, October, 2006.

Szyliowicz, Dara and Tammy Madsen, “Waves of Investing: Institutional Dynamics in the Venture Capital Sector”. Strategic Management Society, Orlando, Florida, October, 2005.

Szyliowicz, Dara and David Cavazos, “Furthering Interests: Associations and the State”. Academy of Management. Honolulu, Hawaii, August, 2005.

Szyliowicz, Dara, “Institutional Logics and the Venture Capital Field”. Institutional Theories of Organization. Oxford, England, May 2005.

Szyliowicz, Dara, Tammy Madsen and Tiffany Galvin. “Waves of Investing: Institutional Dynamics in the Venture Capital Sector”. European Academy of Management (EURAM); Munich, Germany, May 2005.

Szyliowicz, Dara, “Regime Sources of New Venture Entry Strategy: Evidence from the United States Brokerage House Industry” Fall Conference on Organization Science; Competitive Heterogeneity, Hanover, NH, November, 2004.

Szyliowicz, Dara and Marc Ventresca, “Exchange Traded Markets and Alliance Activity”. Academy of Management, New Orleans, LA, August, 2004.

Cavazos, David and Dara Szyliowicz, “ Furthering Interests: Industry Associations and the State”. European Group for Organizational Studies (EGOS), Lubjiana, Slovenia, July, 2004.

Szyliowicz, Dara, Tammy Masden and Tiffany Galvin “Logics of Investing and the Venture

Capital Industry.” Babson College - Kauffman Foundation Entrepreneurship Research Conference, Glasgow, Scotland, June, 2004.

DeCastro, Julio and Dara Szyliowicz “Entrepreneurial Failure? The Factors That Predict Voluntary vs Involuntary Exit.” Babson College - Kauffman Foundation Entrepreneurship Research Conference, Glasgow, Scotland, June, 2004.

Szyliowicz, Dara, Tammy Masden and Tiffany Galvin “Venture Capital and the Logics of Investing” Society of Entrepreneurship Scholars, Columbus, Ohio, March 2004.

Szyliowicz, Dara, “Regimes of Competition: The Organizing of Industrial Activity”. American Sociological Association Conference, Atlanta, Georgia, August, 2003

Galvin, Tiffany and Dara Szyliowicz. “Above And Beyond: Institutional Diffusion Processes Among Venture Capital Funded Start-Up Companies”. American Sociological Association Conference, Atlanta, Georgia, August, 2003

Kennedy, Kevin and Dara Szyliowicz. “The Creation of the European Union and Firm Strategy: Mergers and Acquisitions in Europe, 1985-1995”. European Group for Organizational Studies (EGOS), Copenhagen, Denmark, July, 2003.

Szyliowicz, Dara. “Changes and Patterns of Activity: Regime Approaches to Institutional Change”. Society for the Advancement of Socio-Economics, Aix-en-Provence, France, June, 2003.

Lindsey Arechambeau, Tiffany Galvin and Dara Szyliowicz. “More Than Money: Venture Capital Investing”, Babson College - Kauffman Foundation Entrepreneurship Research Conference, Wellesley, Massachusetts, June, 2003.

Szyliowicz, Dara. “How Changes in Competitive Regimes Affect Industry Evolution: Entry Activity Among U.S. Brokerage Houses, 1965-1996”, Organization Science Winter Conference, Steamboat Springs, Colorado, February, 2003.

Galvin Tiffany and Dara Szyliowicz. “Changing Fields: Waves of Investing and Venture Capital” American Sociological Association Conference, Chicago, Illinois, August, 2002.

Galvin Tiffany, Dara Szyliowicz and Teppo Felin. “The Diffusion of Institutional Logics in Entrepreneurship: The Case of Venture Capital Funded Startups”, Babson College - Kauffman Foundation Entrepreneurship Research Conference, Boulder, Colorado, June, 2002.

Galvin, Tiffany, Dara Szyliowicz and Bryant Hudson. “Waves of Investing: Examining the Expansion of the Venture Capital Field”, European Group for Organizational Studies (EGOS), Lyon, France, July, 2001.

Kennedy, Kevin H., Dara Szyliowicz and Elaine Romanelli. (July, 2001) “Space as an Organizational Resource – Efficiency versus Effectiveness: The Interaction of Resource and

Field Space in Cross Border Mergers and Acquisitions”, European Group for Organizational Studies (EGOS), Lyon, France, July, 2001.

Galvin, Tiffany and Dara Szyliowicz. “Industry Dynamics in the Venture Capital Sector”, Babson College-Kauffman Foundation Entrepreneurship Research Conference, Jonkoping, Sweden, June, 2001.

Szyliowicz, Dara and M. Tina Dacin. “Formulating a Model of Strategic Entry,” Strategic Management Society, Vancouver, Canada, October, 2000.

Szyliowicz, Dara, Marc Ventresca, and M. Tina Dacin. “Political and Institutional Embeddedness: Alliance Dynamics in the Global Exchange Services Industry,” European Group for Organizational Studies (EGOS), Helsinki, Finland, July, 2000.

Szyliowicz, Dara and Marc Ventresca. “Entrepreneurial Embeddedness”, Tenth Global Conference of Entrepreneurship Research, London, England, March, 2000.

Szyliowicz, Dara, Marc Ventresca, and M. Tina Dacin. “Political Institutional Embeddedness: Alliance Dynamics in the Global Exchange Services Industry” Strategic Management Society, Berlin, Germany, October, 1999.

Nelson, Teresa and Dara Szyliowicz. “The Global Search for Equity: The Shaping of Entrepreneurial Behavior”, Babson College-Kauffman Foundation Entrepreneurship Research Conference, Columbia, South Carolina, May, 1999.

Szyliowicz, Dara, Marc Ventresca, and Marvin Washington. “Entrepreneurship and Industry Logics”, Ninth Global Conference of Entrepreneurship Research, New Orleans, LA, March, 1999.

Szyliowicz, Dara and Phil Stetz. “The Effects of Population Dynamics on Entrepreneurial Entry in the Securities Industry over Time”, Eighth Global Conference of Entrepreneurship Research, Fontainebleau, France, July, 1998.

Szyliowicz, Dara and Phil Stetz. “Blending and Segregating Processes on Entrepreneurial Entry in the Securities Industry from 1965-1996”, European Group for Organizational Studies (EGOS), Maastricht, Holland, July, 1998.

Nelson, Teresa and Dara Szyliowicz. “International Entrepreneurship: How U.S. Firms Use Foreign Equity Offerings as High-Growth Management Strategies”, Babson College-Kauffman Foundation Entrepreneurship Research Conference, Ghent, Belgium, May, 1998.

Szyliowicz, Dara and Teresa Nelson. “Using the Resource Based View to Examine the Resource Rich International Fashion Industry”, Babson College-Kauffman Foundation Entrepreneurship

Research Conference, Ghent, Belgium, May, 1998.

Ventresca, Marc, Rodney Lacey, Dara Szyliowicz and Michael Lounsbury. "Unbundling Legitimacy: Density Independent Processes in the Formative Moments of the U.S. Online Database Industry, 1972-1991", Academy of Management Meetings, Boston, MA., August 1997.

Nelson, Teresa and Dara Szyliowicz. "The Performance Implications of Using International Equity Markets for Growth", Babson College - Kauffman Foundation Entrepreneurship Research Conference, Wellesley, Massachusetts, April, 1997.

Szyliowicz, Dara and John Mullins. "New Venture Decisions of Women Entrepreneurs: An Experimental Investigation", Sixth Global Conference of Entrepreneurship Research, London, England July, 1996.

Szyliowicz, Dara and Marc Ventresca. "State Policies and Practices and the Forms of Industry: US/European Comparisons in the Information Industry", European Group for Organizational Studies (EGOS), Istanbul, Turkey, July, 1995.

Ventresca, Marc and Dara Szyliowicz. "The Role of the State in Industry Formation; the International On-line Industry", Conference on Telecommunications Policy, Ann Arbor, Michigan, March, 1995.

Ventresca, Marc and Dara Szyliowicz. "EURONET-DIANE: Technological, Organizational and Political Infrastructure in the European On-line services Industry, 1970-1991." at The Conference of European Studies, Chicago, IL, March 1994.

TEACHING EXPERIENCE

University of the Pacific

- Business Policy and Strategy (undergraduate)
- Conflict Management (undergraduate)
- Comparative Management (undergraduate)
- Strategic Formulation (MBA)
- Strategic Implementation (MBA)
- Negotiations (MBA)
- International Entrepreneurship (MBA)
- Global Business Competition (MBA)

University of Denver

- Global Strategy (MBA)

Business Strategy (Undergraduate)
Global Business Imperative (MBA elective)
Dispute Resolution (Undergraduate)
International Entrepreneurship (MBA elective)

Texas Tech University:

International Management (Undergraduate)
International Entrepreneurship (Undergraduate and MBA elective)
Organization Theory (PhD Seminar)
Global Strategy (MBA capstone)
Advances in Strategic Management (PhD Seminar)
Conflict and Negotiations (Undergraduate and MBA elective)

New York University:

Multinational Business Management (MBA)
International Business Management (Undergraduate)

University of Illinois

Instructor, "Introduction to Management"
Teaching Assistant, "Bargaining and Negotiation ", (MBA elective)
Teaching Assistant, "The Individual and the Organization", (undergraduate)

HONORS, GRANTS AND AWARDS

Nominated, Best Paper, Strategic Management Society, 2005
Nominated Best Paper, American Sociological Society, 2003
Nominated by the MBA students for Teacher of the Year Award, 2002, 2004
Texas Tech Research Association Board Grant 1997 - 1999, 2001, 2003, 2004
Harry Gray Fellowship in Business Administration, University of Illinois, 1992 - 1997
Ford Foundation Fellowship, 1995-1996
University of Illinois Research Grants, 1993, 1994, 1995
Graduated with Distinction, Dean's List, Columbia University

PROFESSIONAL SERVICE

Event Planning and Logistics Committee, Entrepreneurship Division, Academy of Management, 2009 – present.
Research Committee, OMT Division, Academy of Management, 2008 -- present.
Teaching Committee, Entrepreneurship Division, Academy of Management, 2005- 2008.
Research Committee, Entrepreneurship Division, Academy of Management, 2003- 2005.
International Committee, Entrepreneurship Division, Academy of Management, 1998 – 2003.

Ad hoc Reviewer, *Academy of Management Journal*
 Academy of Management Review
 Journal of Management
 Organization Science
 Journal of Management Inquiry
 Journal of Business Review

OMT Division of the Academy of Management
Entrepreneurship Division of the Academy of Management
International Management Division of the Academy of Management
Western Academy of Management
ORSA-TIMS Dissertation Competition

Discussant, “Global Entrepreneurship and Industry Change”, Academy Of Management Conference, Anaheim, California, 2008.
Chair, “Evolution, Co-Evolution and Learning”, Academy Of Management Conference, Seattle, Washington 2003.
Chair, “Transnational Differences in Entrepreneurial Patterns”, Eighth Global Conference of Entrepreneurship Research, Fontainebleau, France, July, 1998.
Chair, “State Force: Infrastructure of Persons, Technologies and Ideas”, Social Science History Association Conference, Baltimore, MD, October 1993.

MEMBERSHIPS

Academy of Management
American Sociological Association
NASD Academic Forum

PROFESSIONAL EXPERIENCE

Research Analyst
House Armed Services Committee
Washington, D.C.

Project Administrator
MCI Telecommunications
Arlington, VA.

Research Associate
Gerard Monney International, S.A.
Paris, France

LANGUAGES

French

REFERENCES

W. Walter Powell
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Stanford University
Stanford CA 94305-3084

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University of Illinois
Champaign, IL 61820

Julio DeCastro
Babson College
231 Forest Street
Babson Park, MA 02457-0310

Tammy Madsen
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Santa Clara University

500 El Camino Real
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