

SALLY A. HAMILTON

sally.hamilton1@gmail.com

Mobile: (650) 861-0469

Key Qualifications:

- Ph.D. in Business Economics from UCLA Anderson Graduate School of Management; M.B.A. in Accounting and Finance.
- 8+ years online teaching experience of accounting and finance including course development and program development.
- Over 18 graduate credits each in accounting, finance and economics. Recently completed coursework in audit, tax, advanced accounting
- Experienced with multiple learning management systems, including WebCT, Desire2Learn, Blackboard, Blackboard Learn, Canvas. ...
- 10+ years teaching accounting and finance face to face at Drexel University Sacramento, Santa Clara University, CSU Stanislaus, UC Davis with class sizes from 7 to 100.
- Corporate experience in financial planning, cost accounting, manufacturing and operations finance.
- Excellent communications and consensus building skills.

Education:

- University of California Los Angeles; Anderson Graduate School of Management, 1987. *Ph.D. in Business Economics*. Minor Finance.
Dissertation Topic: *IRS Transfer Pricing Enforcement, A Game of Asymmetric Information*. (<http://www.anderson.ucla.edu/x841.xml>).
- Graduate Accounting Certificate, 2015. Colorado State University. 12 graduate credits in tax, accounting, audit and ethics.
- University of San Diego; School of Business, 1983. *M.B.A.*, concentration Finance, Accounting.
- University of California Davis, 1979, B.A. in International Relations

Courses Taught:

- Undergraduate
 - Corporate Finance
 - Advanced Corporate Finance
 - Financial Accounting
 - Managerial Accounting
 - Intermediate Financial Accounting
 - Financial Statement Analysis
 - Small Business Finance
 - Investments
- Enterprise Risk Management
- Graduate
 - Financial Accounting
 - Management Accounting
 - Comparative Financial Analysis
 - Financial Modeling
 - Accounting Valuation
 - Introduction to Finance and Accounting
 - Advanced Corporate Finance

- Corporate Finance
- Investments
- Entrepreneurial Finance

Relevant Experience:

- Face to face and online teaching experience in undergraduate and graduate finance, accounting and economics.
- Above average teaching evaluations
- Curriculum development and new program development
- Corporate experience as high tech operations controller, cost accounting manager, financial planning manager.
- Extensive background in inventory, cost, margins, and all aspects of manufacturing execution.
- Experienced in financial planning, financial tools and techniques, financial management, accounting.
- Research focus is improvement in teaching of quantitative course material in an online modality.

Professional Affiliations:

- Financial Executives Institute
- Financial Management Association
- Western Finance Association
- American Accounting Association

Academic Experience:

Drexel University (Sacramento), LeBow College of Business

Clinical Assistant Professor of Accounting

Sept. 2011-present

- Delivery of undergraduate and graduate courses in accounting and finance face to face.
- Curriculum development in accounting.
- Courses taught: Undergraduate – Introduction to Financial Accounting, Managerial Accounting, Intermediate Accounting, Corporate Finance. Graduate courses – Financial Accounting, Managerial Accounting, Intro to Corporate Finance, Advanced Corporate Financial Theory, Comparative Financial Analysis.

UC Davis Part-time Lecturer 2015-16 year

- Face to face undergraduate courses in Financial Statement Analysis, Cost Accounting.
- Face to face MBA Managerial Cost and Quality, Sacramento and San Ramon programs.

CSU Stanislaus Part-time Lecturer 2015-16 year

- Face to face and online courses in finance for undergraduate and graduate courses, including Corporate Finance and Management of Financial Institutions.

South University College of Business

Assistant Professor of Finance (Online), May 2009 to August 2011. Full time.

- Online asynchronous classes for undergraduates and MBA students in finance and economics.
- Provide education, support the online course as created and approved by the institution
- Delivery of learner-centered instruction through distance delivery mechanisms
- Creation of and responsible for new courses and course content.
- Management of 20 part time instructors teaching online.
- Developed new financial planning program for undergraduates, post baccalaureate certificate and Master's in Financial Planning.
- Courses taught: Corporate finance, Managerial Finance, Investments, Introduction to finance, Entrepreneurial Finance, International Finance, Managerial Economics, Financial Institutions and Markets, Financial Statement Analysis, Enterprise Risk Management

UMUC Graduate School of Management and Technology

Adjunct Professor of Finance 2009-15 (part-time)

- Online asynchronous classes in financial models for graduate business students.
- Provide education, support the online course as created and approved by the institution
- Delivery of learner-centered instruction through distance delivery mechanisms
- Encourages student success and persistence, relating business experience to learning
- Courses taught include Financial Modeling.

Santa Clara University Leavey School of Business

Assistant Professor of Finance September 1988-September 1991

Responsibilities:

- Teaching undergraduate and graduate business students corporate finance, investments, working capital management, high tech seminars.
- On line seminars in corporate finance, group projects
- Research into corporate finance, better financial management tools, socially responsible mutual funds.

Ecole Superior de Commerce, a Rouen: Visiting Finance Professor in French business school. 1989

University of Southern California School of Business

Adjunct Lecturer in Finance August 1987-May 1988

Responsibilities:

- Teaching undergraduate business students corporate finance, investments, working capital management

California State University Northridge School of Business

Part-time Lecturer in Finance 1984-1987

Responsibilities:

- Teaching undergraduate business students corporate finance, investments, working capital management

Corporate Experience:

Senior Project Manager, IS&T

Actel Inc.: July 2006-July 2008.

Responsibilities:

- Designed, developed and conducted training sessions in project management life cycle and project methodology to all stakeholders in organization
- Oversight to all projects using IT resources
- Liaison to corporate Information Management Steering Committee

Business Systems Manager, IS&T, Finance

Xilinx, Inc. April 1998-July 2006

Key Accomplishments:

- Global transfer pricing and intercompany accounting: implementation of global transfer pricing and accounting standardization, savings of over \$275K per day.
- Carrier compliant label implementation. Required integration with internal and external vendors and supply chain integration.
- Led IT automation effort of Xilinx headquarters implementation in Singapore. Met time for delivery and started shipment on schedule. Required implementation or rewrite of 10 custom applications and integration across multiple systems.

Operations Controller

Metricom, Inc. September 1996-April 1998

Responsibilities:

- Supported Operations for wireless networking company, including engineering analysis, demand forecast and planning, inventory purchases.
- Manage cost accounting and financial analysis groups. Ensure cost accounting reconciliations performed correctly, support audits related to cost, inventory, manufacturing and capital assets.
- Managed monthly close, reconciliations, intercompany calculations, E&O, other GAAP analysis.

Global Supply Chain Strategy Manager

Unisys, Inc. August 1994-September 1996

Responsibilities:

- Staffed and managed cost analysis group of analysts supporting \$160M PC division.
- Implemented regular cost analysis and tracking and reporting for major cost components.
- Implement global supply chain strategy, including negotiations with various global partners (China, Brazil, France, India)
- Supported global supply chain strategic initiative by building goal seeking models to determine best supply chain structure to meet divisional objectives for transit time, cost components, and other critical business drivers.

Operations Finance Manager

Radius, Inc. September 1992-September 1994

Responsibilities:

- Financial support for operations division of \$300 M graphics and monitor manufacturer and distributor.
- Annual budgeting and planning, quarterly reviews, monthly variance analysis. All corporate inventory, E&O and reserve analysis
- Compiled complete analysis of restructuring reserves associated with mergers and acquisitions, for Board approval and audit review, as well as reserve usage.

Senior Financial Analyst

Tandem, Inc. September 1991-September 1992.

Responsibilities:

Monthly and quarterly corporate consolidation of manufacturing and engineering organizations. Included variance analysis, decomposition of margins, etc.
Annual and quarterly planning and budgeting for operations and engineering, at corporate level.

Publications, Working Papers Presentations:

PRESENTED RESEARCH

- Hamilton, Sally, TEACHING ACCOUNTING ONLINE LeBow Business Professor Teaching Summit : Philadelphia, PA 2014
- American Accounting Association, Aug. 2014- Center for Teaching and Learning Excellence, *Teaching the Quantitative Course Online (accepted, unable to present)*
- Hamilton, Sally OCCUPATIONAL OUTLOOK IN THE NEXT ECONOMY Convergence Conference : Sacramento , CA May 2012
- Hamilton, Sally, ROUND TABLE DISCUSSION JOBS Act : Sacramento, CA Apr 2012
- Hamilton, Sally, EMPLOYMENT OUTLOOK IN SACRAMENTO MSA Sacramento , CA Feb 2012

WORKS IN PROGRESS

- Hamilton, Sally, *Teaching Accounting Online*, under review at *Journal of Educators Online*
- Hamilton, Sally, *Survey of Online Engagement – are Accounting Classes Different?* Working paper
- Hamilton, Sally, Surviving the Dot.Com crash – case analysis working paper
- Hamilton, Sally, Building a Viable Business Plan – a model business analysis working paper
- Hamilton, Sally, Accounting Bootcamp – materials for refresher on financial accounting
- Hamilton, Sally, Finance Bootcamp – refresher on corporate finance basics

PUBLICATIONS

- Hamilton, Sally, Statman, Meir and Jo, Hoje . THE ECONOMICS OF CORPORATE SOCIAL RESPONSIBILITY Chicago USA: University of Chicago, forthcoming(2015)
- Sally Hamilton, Hoje Jo and Meir Statman, “Doing Well by Doing Good”, Financial Analysts Journal, Nov-Dec 1993

CONSULTING/PROFESSIONAL ENGAGEMENT

Drexel (Sacramento) expert on Retail in Sacramento

- Holiday Shopping News10: TV interview on. November 27, 2014
- Sacramento Bee Holiday Shopping 2014, by Richard Chang. November 2014
- Sacramento Bee Amazon opening holiday kiosk in Roseville Galleria published Oct. 15, 2014 by Dale Kasler, Richard Linedelof
- Black Friday article Mark Glover Sac Bee 11/27/2013
- Sacramento holiday shopping outcomes ,Sacramento Bee -Richard Chang, published Dec. 24 2014
- Black Friday interview- Is Black Friday Still relevant? KGO Radio 11/20/2013
- Black Friday research for Dale Kaiser, Sacramento Bee, published Nov. 29 2013
- <http://www.kfbk.com/articles/kfbk-news-461777/black-friday-numbers-lowest-since-2009-11871262/> Aired Monday Dec 2, 2013
- –Is Black Friday Still Relevant Fox40 TV in Sacramento. Recorded Oct 2013, aired Dec 2013

Drexel expert source for Jobs, Employment, and Technology

- Tesla chooses Nevada Sacramento Bee Nov. 2014 research published by Dale Kaiser News 10 On Retirement planning August 26, Live news interview.
- <http://www.sacbee.com/news/business/technology/article2806538.html>
- Many workers surprised by hike in payroll taxes <http://www.sacbee.com/2013/01/14/5112347/many-workers-surprised-by-hike.html> Sacramento Bee January 14, 2013
- Big investors, small startups vie for bargains as commercial real estate market stirs By Hudson Sangree and Phillip Reese Sac Bee January 7 2013
- KFBK Radio interview January 23 2013 Economic Impact of Kings Leaving Sacramento

- [http://www.depotpark.com/blog/sacramento-real-estate-market-showing-good-signs 02/28/2013](http://www.depotpark.com/blog/sacramento-real-estate-market-showing-good-signs-02/28/2013)
- KCRA Interview on Campbell's soup closure : September 27, 2012

RECOMMENDATIONS: furnished upon request.